

81-1225/1

17 JUN 1981

DD/A REGISTRY

FILE: *Equipment & Supplies - 4*

Tele-Signal Corporation
185 Oser Avenue
Hauppauge, New York 11787

Dear Mr. Taracido:

Your June 1, 1981 letter to Mr. Hugel has been referred to my Office for direct response and appropriate action. We are interested in increasing the volume of CIA contracts with minority and small contractors. To assist us in understanding more fully the capability of your firm, it is requested that you complete the enclosed Form 129, Bidder's Mailing List Application. The completed form should be mailed to my Office. The data accompanying your letter includes only your own resume. Resumes of other senior technical personnel would be helpful. Upon receipt of the completed Form 129, we will distribute your material to our various requirements components to determine if there is any current requirement for your services.

We appreciate very much your interest in supporting the mission of this Agency.

Very truly yours,



Chief
Procurement Management Staff
Office of Logistics

STAT

Enc.

✓cc: DDA

OL 1 2411(a)

ROUTING AND TRANSMITTAL SLIP

9 June 1981

TO: (Name, office symbol, building, Agency/Post) **Approved For Release 2005/12/14 : CIA-RDP84B00890R000200060017-4**

1.		
2.	DDA	
3.	ADDA	9 JUN 1981
4.	D/Logistics	
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Action	File	Note and Return
Approval	For Clearance	Per Conversation
As Requested	For Correction	Prepare Reply
Circulate	For Your Information	See Me
Comment	Investigate	Signature
Coordination	Justify	

REMARKS

Harry:

This company is offering their services to us.

Max Hugel

DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions

FROM: (Name, org. symbol, Agency/Post)	Room No.—Bldg.
DDO	Phone No.

5041-102

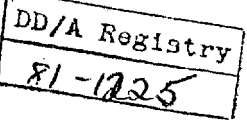
U.S. G.P.O. 1977-241-530/3090

OPTIONAL FORM 41 (Rev. 7-76)
Prescribed by GSA
FPMR (41 CFR) 101-11.206



**TELE-SIGNAL
CORPORATION**

185 Oser Avenue • Hauppauge, N.Y. 11787 • 516-273-3939 • Telex 125903



I June 1981

Mr. Max Hugel
Deputy Director
Central Intelligence Agency
Washington, D.C. 20505

Dear Mr. Hugel:

Congratulations on your recent appointment as the agency's Director of Operations; this is a very important post and from all the facts & data available about your background you are certainly a perfect candidate for the position.

Perhaps you will recall that I spoke to you a few months back when you were a Transition Team Leader for the Small Business Administration.

I am the Vice Chairman, North East Region, Republican National Hispanic Assembly (Official Auxiliary Of The Republican National Committee, Washington, D.C.) and our organization worked very hard, as did your Voter Groups For The Reagan-Bush Campaign, which you headed up as National Director.

We will continue in our efforts to develop a voting majority within the Puerto Rican-Hispanic community both nationally and locally for the Republican party and we honestly believe that if we are given the support & opportunity this constituency can be developed under a Reagan-Bush Administration. e.g. C.B.S. Statistics revealed that 36% of The Hispanics who voted came out and voted Republican.

The specific aim and purpose of this letter is to reintroduce myself and my firm to you. The objective being to establish a working relationship which will eventually lead toward developing some procurement opportunities for my firm.

Tele-Signal Corporation is a minority owned, small business disadvantaged, with 3(a) Certification with The Small Business Administration; we are presently doing approximately \$3.5 million in gross volume, and we operate out of a 30,000 square foot modern facility, which presently employs 62 highly skilled electronic technicians and engineers. However, our plant facilities are presently being underutilized, and we have the capabilities of doing in excess of \$20 million volume if given the opportunity.

Incidentally, we are cleared for secret, and the enclosed capability brochure and my personal resume speak for themselves. We would sincerely appreciate your cooperation in being included in your potential vendors listing.



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Page 2 of 2 Page Letter:

Mr. Max Hugel

Your former background as an Executive Vice President of Centronics Data Computer Corporation gives you the ability of properly being able to empirically evaluate Tele-Signal Corporations capabilities and we would sincerely appreciate any aid & assistance which would enable our firm to enter into your agencies procurement system as an Electronic Hardware Manufacturer. (Specializing in Tele-Communications)

Please advise.

Most Cordially Yours,


Esteban Taracido
President

Encl.

Capabilities Brochure
Resume